



**BBN GLOBAL**

समर्थ ब्राह्मण! समृद्ध ब्राह्मण!! संपन्न ब्राह्मण !!!

ISSUE NO

**1.1**

# AT A GLANCE

September 2023

## THE COMMITTEE

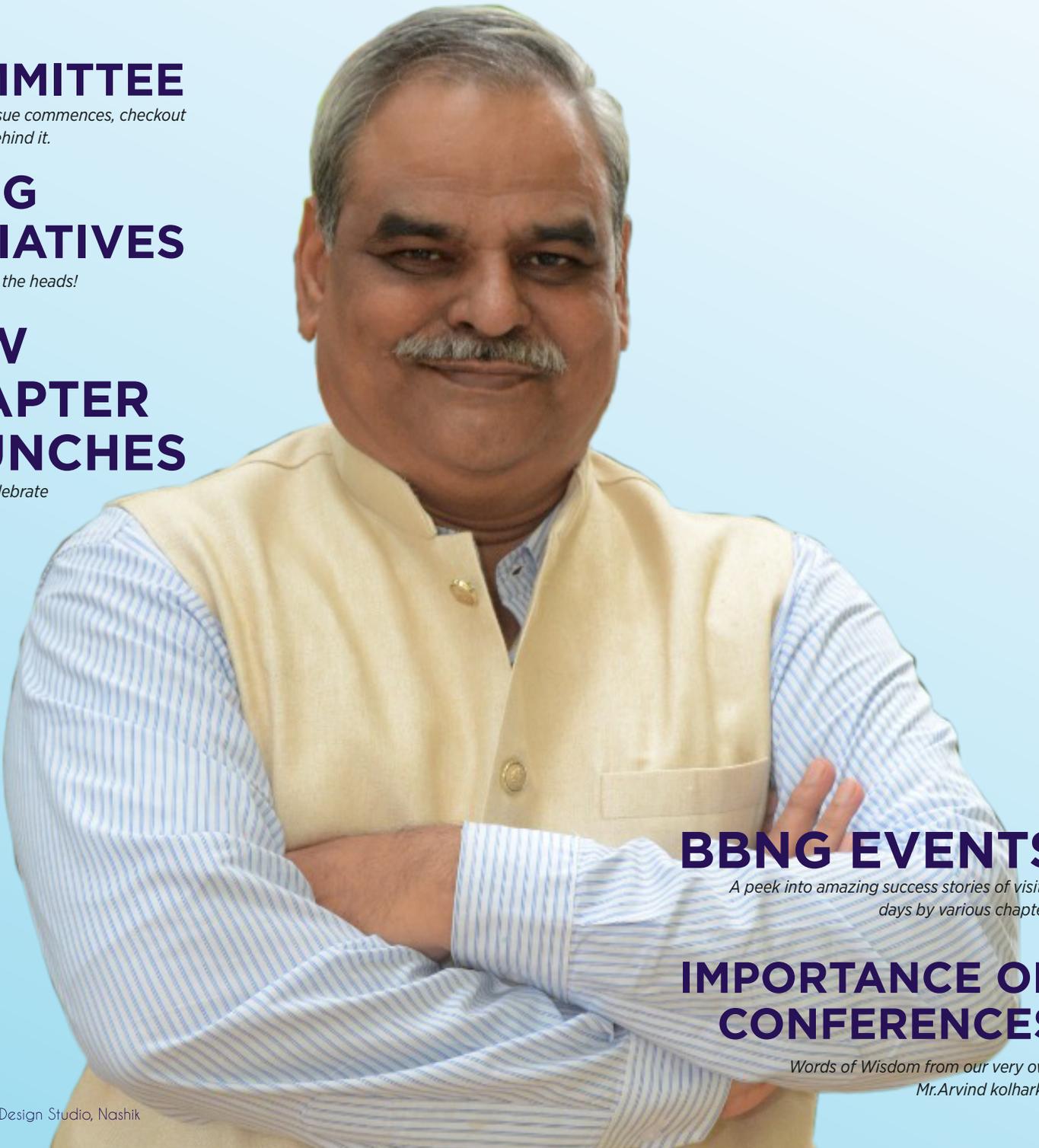
*As the first issue commences, checkout  
the people behind it.*

## BBNG INITIATIVES

*Straight from the heads!*

## NEW CHAPTER LAUNCHES

*It's time to celebrate*



## BBNG EVENTS

*A peek into amazing success stories of visitor  
days by various chapters*

## IMPORTANCE OF CONFERENCES

*Words of Wisdom from our very own  
Mr.Arvind kolharkar*

Designed by: Artywise Design Studio, Nashik



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# *Dear BBN'Gians and Friends of Brahman Business Network Global,*

I am thrilled to announce the official launch of our Most awaited 'BBNG At a Glance' e-newsletter in its digital avatar. This milestone marks a significant stride forward for our organization, as we embrace the power of technology to bring you closer to the heart of BBNG.

From **2012 to 2023**, we have observed the evolution of our organization's inner and outer realms. Progressing quietly within the market, we have methodically achieved substantial advancement across all dimensions of our networking platform. BBNG strives to cultivate and sustain the business culture in Brahmin community & believe to lead from front.

I've engaged in ongoing discussions about our BBNG's achievements and milestones. Our proficient team drives initiatives aligned with our platform's core purpose. Through community growth, we overcome many challenges, fostering resilience that we faced to begin with. Our Forefathers have created **The Brand Brahman**. The Brahman Community's uniqueness and heritage positions us as leaders. We have achieved top most success in every field proving this DNA can take challenge of any level. With a substantial young population, let's empower youth and support the **Atmanirbhar Mission** of the Nation by **Atmanirbhar Brahman**. BBNG fosters a thriving business culture, leading boldly in today's time. Your contributions have elevated us, reflected in our new newsletter capturing our journey for the future.

The 'BBNG At a Glance' e-newsletter is not just a source of information; it is a conduit for growth. Our objective is to empower you with knowledge, insights, and strategies that will not only keep you informed about the latest happenings and initiatives within BBNG but also nurture your business acumen through enriching articles. We believe in knowledge as a catalyst for success, and these articles are carefully curated to provide you with fresh perspectives and innovative approaches to various facets of business.

Moreover, I am excited to share that '**BBNG At a Glance**' will be a platform to celebrate the stories of our business heroes. Their motivational journeys will serve as beacons of inspiration for all of us, reminding us of the immense potential that lies within our community.

"BBNG at the Glance" will continue to work within the framework of **Vision and Mission of BBNG**. This is one step forward for transformation of Brahmin community into business community. We are equally enthusiastic about the upcoming art section, a canvas for our **Brahmin entrepreneurs** to showcase their creativity. Through poetry, paintings, and more, we intend to bring forth the artistic brilliance that resides in our midst.

In line with our commitment to excellence, the e-newsletter will introduce monthly appreciations, recognizing outstanding achievements within our community. This is an opportunity for us to acknowledge and celebrate the remarkable contributions of our members.

I'm also pleased to highlight that 'BBNG At a Glance' offers advertising spaces, opening doors to enhanced visibility and networking. We envision this space as a mutually beneficial avenue, connecting businesses within our network. We have planned that our every newsletter will be available on our website, and will keep attracting many business people towards our businessmen. As we embark on this exciting journey with the 'BBNG At a Glance' e-newsletter, I extend my heartfelt gratitude to the entire e-glance team. Your dedication and efforts are the driving force behind this endeavor, and I have full confidence in your ability to steer this monthly publication towards success.

To all our directors, OBs, and members, I encourage you to continue fueling innovation and initiatives that enrich our network. The 'BBNG At a Glance' e-newsletter is a testament to our collective vision, and I am eager to witness its evolution as it becomes a cherished source of insights and inspiration. Wishing the e-glance team every success in this journey. Let's look forward to many more milestones together.

Warm Regards,  
**Shripad Kulkarni**  
Founder President  
Brahman Business Network Global



## Dear valued readers,

One must be wondering what is the need of newsletter and why so much of efforts are put in. Well we feel the newsletter is a very important tool for our organization.

I think it's a wonderful communication tool for all of us. It is found in the survey that 78% of the respondents prefer a newsletter to social media. It is seen nowadays, many companies and corporates prefer a newsletter as a tool.

Since BBNG as an organization is on an expansion mode, we're also entering the next level. So, a newsletter is the need of the hour. Hence, we're coming with a brand new newsletter in the name "BBNG At a Glance."

It is a tool through which our members will come to know about the news and events of our organization. We will be sharing blogs and information related to business. Topics will include the latest trends in the market, compliance, legal matters, etc., which will be immensely beneficial for our fellow members.

Here, success stories will be shared, and upcoming events can be posted. We can showcase our chapter events, just-concluded events, and testimonials.

All the data will be collected through our App for this newsletter. Hence, I request all the members to remain updated on the app. The best practices in the chapters will be posted.

This newsletter will keep us abreast of the happenings in BBNG. Everyone will come to know about the forthcoming events. The best chapter, the best chapter head, the best event, the best secretary, the best treasurer's achievement will get automatically noticed here, which will help us in identifying the progress of the chapters in the future and, in turn, will be appreciated in the BBNG Annual program.

All the facets of the chapter(s) will come to the fore. It will result in healthy competition among the fellow chapters, enhancing the efficiency of the chapters. Cumulatively, this will result in an increase in BBNG's brand value.

So, looking forward to your continued support and involvement in the newsletter. We will be collecting advertisements for the same, which will be charged. Hence, those who want to advertise their business, please get in touch.

## Suyog Naravane

Associate Director - BBNG,  
SNWS ( Suyog Naravane Waterproofing Services )

## THE ADVISORY COMMITTEE



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Kulkarni**

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**Arvind Korhalkar**  
Exec. Director, **BBNG.**

## WHY TO ATTEND CONFERENCES & EVENTS!

Attending conferences/Events gives you a chance to sample and gain from a variety of topics and ideas. Also it allows you to get exposure and make new connections with people in your industry as well from different industries who are looking to expand their business also opportunity to take your business beyond your pin code, your city, your state in global conferences beyond the country as well. This can be invaluable if you are looking to find potential customers, partners or investors or learning which should be a life time for each entrepreneur.

It's a great and rare opportunity for networking which should be the need for each entrepreneur to become successful one needs rich connects and contacts which is the true asset for each entrepreneur. Money cannot be termed as asset for any businessmen, it can be

generated through financial institutions but contacts need to be generated through networking and nurtured as well.

Expect to gain knowledge from conferences/events for personal as well for organizational growth, new tools for your kit. You will hear multiple speakers who will bring a different perspective to the conference core message.

- 1** Set your goals for the conference
- 2** Practice questions for networking, and elevator speech
- 3** Focus on growing your professional network

BBNG has been organizing such yearly conferences and events like Exhibitions from 2016, it started from Nashik then Dombivli, Nashik again, Thane, Poona and Dombivli again. Our registered trade mark for conference is **PARIVARTAN**

Theme of the conference changes every time, Like Change is constant, Transformation is happening, Vichar, Vikas Vyavhar. The theme it self becomes a teaser and denotes what is engulfed in the conference. These conferences were Hosted by few chapters like Nashik, Dombivli, Thane and then by regions Pune and Mumbai.

This opportunity was given to chapters/regions who had core strength in terms of members count had the willingness to execute it in professional way. The agenda of such conferences by BBNG has been to give strength to such chapters/ regions, it's a big opportunity to brand the chapter/regions and the organization at large. Generation of funds for the organization in line with its mission and vision is not a hidden agenda.

It has been observed due to publicity during such conferences through print media, electronic media, social media can be through banners and big hoardings in the host city the organisation reaches to nook and corner leading to participation and their by conversion into subscribed members. On any networking forum head count matters which generates leads and references, one member joins does add probability of leads and references in fact it creates possibility of exponential leads and references.

There are lot many success stories from the conferences, members like Kishore Mulay, Vasant Gadre, non member Mr. Raje have received huge business from Ashoka Buildcon, B2B is always a USP of each conference in Parivartan 2023, Deals of 3.5 cr were lined up, as well in new initiative Udyam Kaushal which is for start ups funding to the tune of 1cr. was made available in stages. Many participants under the initiative only joined with a motive to get mentored from the experts in the industry.

BBNG is the only brahmin community business organisation which has been organising such conferences for consecutive seven years except for two years during pandemic, We recognise the giants, HNIs, and those businessmen doing CSR activity in our flagship of UDYAM KAUSTUBH award function which gives lot of inspiration and energy to the participants, In life and business everything cannot be counted in terms of money there are tangible and lot of intangible benefits from such networking conferences.

BOD calls for probable takers for the conference during BOD meeting and after patient hearing decides who is best eligible to take the baton in hand accordingly baton passing is the last session in each conference. This time for 2024 it has been taken up by Nashik region. We as a organisation wish them all the best assuring of all the support from various regions.

Ultimately it is said Your **network is your networth** and **you are not working if you are not networking** and this the sole purpose of BBNG conference and events.

# BBNG INITIATIVE : OJAS



**Ojas Head**  
**Mr. Anand R. Chitale**  
Regional Director - Pune Region

**BBNG ASSOCIATION is** Aggressively coming up with the new ideas with the objective of the individual growth of each member and each chapter as well. BBNG is adding up several innovative ideas to the social networking engineering keeping objective of business growth of each member. OJAS is one of those ideas.

**OJAS is a Sanskrit term** meaning 'Vigor' & it is best understood as essential energy for the body and mind. The five elements of nature Earth, Water Fire, Air and Ether contain some form of energy. OJAS is the energy that rules our immunity, strength and happiness. OJAS as a concept is inspired by these manifestation of varied energy forms. OJAS is a group of people with complementing professions. This facilitates to build a high performing & competitive team to cater important clients. Members can build on their strengths and work on their areas of improvement with each other's help. OJAS is an initiative by the BBNG to aid growth in business for its members. This initiative will strengthen our business by giving it the boost it requires in post pandemic times. They work with and for each other without being a threat to one another. The members of this group can share the same client to offer separate individual services, thereby creating a win-win situation.

**An initiative like OJAS** is beneficial to develop a regular and qualitative referral flow. One only needs to be committed to good work by helping a co-member whose services can be availed by your existing clients. This way you generate business for each other effortlessly. OJAS is a team of entrepreneurs of particular sector where client will get all related services under one roof. Members are expected to invite their clients to this meeting which helps other OJAS team members to present their business to that particular client.

**The intent is to rise** above self from a business stand point. This is a journey from 'me to us' with an aim to boost business of all participants. Action oriented, clarity in communication, shared accountability will be the key benefits. Members will be hand held till they find their comfort level. They will greatly benefit from mentoring by the team leaders and experienced entrepreneurs. At a broader level BBNG as an organization will profit in various segments like improved member engagement, commitment, heightened activity levels, increased business for its members. Stating a few Ojas Segments.

## OJAS Segments



**Air**  
Healthcare Services



**Earth**  
Entire gamut in the Real Estate sector



**Ether**  
Hospitality & related services



**Fire**  
Manufacturing and IT services



**Water**  
Finance and Legal support

## Objectives

Maximizing BBNG Business Forum Opportunities

Fueling Employment and Nation Building

BBNG Branding

To increase number of BBNG members

Fostering BBNG Member Business Growth



**In a nutshell, the objective is to make OJAS a path breaking experience. Lets join ourhands together to take our BBNG forum and community to next level. Lets contribute towards nation building and employment generation.**



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## ILLUMINATING THE PATH OF SUCCESS FOR BRAHMAN ENTREPRENEURS

In the ever-evolving landscape of entrepreneurship, where the pursuit of success is a journey laden with challenges and triumphs, there emerges a beacon of inspiration for aspiring business minds. Deepstambh, a flagship initiative of BBNG (Brahman Business Network Global), stands as a remarkable series of interviews that have ignited the entrepreneurial spirit within the Brahman community. Deepstambh today has become a transformative platform, fostering learning and growth through the narratives of accomplished Brahman entrepreneurs from diverse sectors.

*“ Deepstambh’s core ethos revolves around empowering its members through shared wisdom. The initiative centers on insightful interviews with trailblazing Brahman entrepreneurs who have carved their niche in various industries.”*

By delving into their stories, challenges, and successes, Deepstambh aims to offer valuable insights and guidance to the BBNG members, facilitating their personal and professional growth.

I, **Madhura Kumbhejkar**, Deepstambh Initiative Head, believe that a collaborative approach is crucial for its success. Each region under BBNG thus has a regional coordinator who takes on the responsibility of identifying and selecting potential interviewees. This strategic approach ensures that every interview features a dynamic entrepreneur whose journey resonates with the diverse audience of BBNG.



The interview process is a meticulous endeavour, driven by a professional video shooting team. This team meticulously captures the essence of the entrepreneur’s journey, distilling it into a compelling narrative. Post-production editing transforms the raw footage into a polished masterpiece that is then shared on the official BBNG YouTube channel. This careful curation ensures that every interview is a source of inspiration and knowledge for Brahman entrepreneurs.

Since its inception, Deepstambh has garnered an enthusiastic response, resonating deeply within the Brahman business community.



**Deepstambh Head**  
**MADHURA KUMBHEJKAR**  
Solutions Multimedia Audio Video Production House

with an impressive combined viewership of over 50 thousand unique viewers, the initiative has emerged as a catalyst for change. The stories of resilience, innovation, and determination shared by the featured entrepreneurs have kindled the flames of aspiration among count-less individuals. Deepstambh has succeeded in not only celebrating the achievements of its interviewees but also in fostering a sense of camaraderie and unity among its viewers.

The success stories featured on Deepstambh are as diverse as they are inspiring. From tech moguls who revolutionized the digital landscape to visionary leaders who transformed traditional industries, each entrepreneur’s journey serves as a blueprint for success. Viewers are treated to firsthand accounts of triumph over adversity, the importance of adaptability, & the unyielding pursuit of dreams. These narratives transcend industries, imparting timeless lessons that resonate with all who dare to tread the entrepreneurial path.

Me and my dedicated team are not resting on our laurels. With an unwavering commitment to uplifting the Brahman entrepreneurial community, we have ambitious plans for the future of Deepstambh. The initiative aims to continue expanding its reach by featuring an array of stalwarts who embody the essence of entrepreneurship. By doing so, Deepstambh seeks to catalyze a ripple effect of ration that spreads far and wide, nurturing a culture of innovation, tenacity, and growth within the Brahman business realm.

Deepstambh stands tall as a testament to the power of collective learning & shared experiences. In current times, this initiative has not only showcased the remarkable journeys of various Brahman entrepreneurs but has also ignited a flame of inspiration that continues to burn brightly within the hearts of its viewers.

*“As Deepstambh forges ahead, it carries with it a promise – the promise of a brighter, more empowered future for all Brahman entrepreneurs, where success knows no bounds, and every aspiration is within reach.”*



Scan the QR code  
to watch the entire Interview playlist

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# BBNG INITIATIVE : WOMEN WING



## BBNG WOMEN WING

#ExpressingIdentity

The BBNG Women Wing was launched amidst the pandemic, utilizing an online platform as its foundation. In alignment with BBNG's established SOPs, the "Wing" pertains to a collective of Brahmin Businesspersons associated with BBNG. This assembly comprises members with distinct needs or requisites who convene regularly under the BBNG umbrella, adhering to all prescribed SOPs. To qualify for membership in the women's wing, candidates must be of Brahmin heritage either by birth or through marriage, and they should also hold active membership within any BBNG chapter as paying members. Women entrepreneurship is very important for economic growth of our country. It does not only contribute to improve women situation in the society but also helps to improve economic situation of country. BBNG's founder-president Shri Shripadji Kulkarni realised the need for a platform that aims to address the bottlenecks faced by both aspiring and established women entrepreneurs by streamlining information across government and private sector schemes and initiatives. Hence Women Wing was formed. The BBNG Women Wing is composed of women entrepreneurs hailing from diverse locations, boasting a wide array of business profiles, and offering an assortment of products and services.

### our VISION is to

*Empower and Guide Brahmin women entrepreneurs to be recognized as change-makers & role models in the industry.*

### our Mission is to

*Educate, enable & empower brahmin women entrepreneurs. BBNG Women Wing strives to enhance industry links and raise awareness in order to create a flourishing environment for women-led businesses.*

### our Objective is to

*Encourage women entrepreneurs to share their entrepreneurial journeys, fears and challenges in business, stories, & experiences in order to foster mutual learning, in addition to providing services such as mentorship, apprenticeship, & corporate partnerships.*



**MRS. SHEETAL ARJUNWADKAR**

**Head Women Wing**



**MRS. SHWETA INAMDAR**

**Secretary Women Wing**



**Ms. Shreya Kulkarni**

**Joint Secretary Women Wing**

Each year, we introduce distinctive theme-oriented programs & initiatives aimed at bolstering women entrepreneurship. Our current focus revolves around #Expressing Identity. Recognizing our identity's significance is crucial, as it serves as our guide in navigating the complexities of the world. Self-awareness enables us to understand our tasks, societal expectations, and the potential reactions of others.

## The supportive measures conducted in this are:

**Introduction of Mentor Board :** The "BBNG Women Wing's Mentor Board" provides Brahmin women entrepreneurs with mentorship, guidance, and assistance from well-known business figures in the fields of technology, digital, health and wellness, business transformation, collaborations, and alliances on a national and international scale to transform their businesses. The mentors on our esteemed board include: Mrs. Seema Oka, Mrs. Manik Patwardhan, Dr. Mrs. Smita Tankiwale, Mrs. Savita Patwardhan and Mrs. Aditi Desai.

### Emphasis on region wise physical meetings -

Every other month, we are hosting in-person meetings categorized by regions. Up until now, we have successfully arranged one-day business summits in Pune and Nasik, both of which were attended by over 55 Brahmin women entrepreneurs. These events have been instrumental in generating numerous success stories.

### Collaboration with various Associations

### Online Exhibition through Facebook to promote products and services

### Encouraging team in all their ventures, participations

*We are hosting a program called "Business Bodh" every Friday, where our respected mentors share valuable business insights that are crucial for successfully managing your own enterprise.*

*As the head of Women Wing, I am grateful for the platform and opportunity that are put forth. Since its inception, the Women Wing has evolved and grown, and there are now more than 200 users. Currently, the platform plays a critical role in boosting the entrepreneurial ecosystem, bringing all stakeholders together, and delivering impact through partner offerings and services.*

*I invite and welcome all the Brahmin Women Entrepreneurs to join this vibrant platform to accelerate and fuel personal and national economy!*

*In the coming articles we will be sharing our learnings and success stories.*

*At BBNG Women Wing we aim to empower women entrepreneurs to achieve self-reliance.*

**SHEETAL ARJUNWADKAR**  
Head - Women Wing,  
BBNG

# NEW CHAPTER LAUNCH



## 17 06 23 ERANDWANE CHAPTER

“YOUR NETWORK”  
is your “NET WORTH”

BBNG has been spreading its wings every year and bringing in together more and more Brahmin Entrepreneurs. Its spread was witnessed once again on 17th June 2023 with the Launch of “ERANDWANE” Chapter.

A Spectacular Launch event of “ERANDWANE” Chapter which became a benchmark for everyone in BBNG was watched and praised by more than 100 Community Members present that day at MCA Bhavan, Warje, Pune. It just left a great impression on everyone present on that day. Here is a small write-up about the journey of this launch.

### Pre-launch Days....

The preparations started a month ago with Meetings of LT, jotting down a roadmap for the Launch Inauguration, Formations of Committees to overlook different areas of Launch work

There was so much positive energy and enthusiasm of the launch event that merely affected anything and soon each everything started taking shape. Each committee met together, worked on the allotted responsibilities, updated regularly on the special WhatsApp Group created or through offline /online meetings. This created more bonding between the members.

A detailed itinerary of the program with timelines and work allotment during the various events of the function was finalized taking into account each & every small details. A practice session before the main event was organized, so that there were no loop holes during the main event. Each chapter member was truly excited and looking forward for the event to be grand success.

It was the time to show that BBNG Erandwane chapter is not only Elite, but Vibrant by all means. **The D-Day\_17th June 2023** The wait to witness a successful Launch event was over.

Everyone arrived at the venue looking fabulous & full of energy, just like you go for your Family Function.

*Super Excited! Super Nervous !!! and Super Happy too...*



- 1 Launch Event with many takeaways!
- Pune Pattern observed: 1 chapter starts another chapter
- Lot of Enthusiasm felt as always seen in Pune Region.

### Welcome

The event commenced with a warm welcome of **Chief Guest Mr. Yogesh Deshpande, Director Deshpande Landmarks Pvt. Ltd.** with a bouquet and special Puneri Pagadi.

BBNG Founder President Shri.Shripadji Kulkarni, BBNG Director Mrs. Madhura Kumbhejkar, BBNG General Secretary & Executive Director Mr. Arvind Korhalkar, Founder JD Apte Firm Mr. Dixit & BBNG Associate Director Mr. Suyog Narvane were welcomed with a bouquet on Dias. As per ritual, everyone stood up for taking BBNG Oath and program began with Deep Prajwalan. A warm welcome was also extended to all the HO members present for the event.

Thereafter a brief Introduction for all the visitors about BBNG was presented by Mrs.Vyoma Deshpande\_Erandwane Chapter Guardian.

This was a very powerful & impactful presentation which made crystal clear to visitors about the working pattern of BBNG, networking opportunities available in BBNG, the various initiatives started by BBNG and benefits of joining BBNG. She emphasized the importance of networking, community engagement, & collaboration in fostering personal & professional growth.

### Chapter Inauguration

Then came the moment of truth for which everyone was patiently waiting. A special Launch Clip was designed for the event. Shri.Shripadji Kulkarni along with dignitaries present on the dais did the honors of launching the chapter.

It was a beautiful sight to behold as the Launch timer ticked **....10....9....8....7....6....5....4....3....2....1....0....and boom....** everyone screamed in joy and clapped with all might alongside special welcome Mantra recitations by **Cross Chapter Vaidya & Dhare Guruji.**

Moving further, BBNG Associate Director Mr. Suyog Narvane installed the lead team of the Erandwane Chapter. A team who will guide, support and communicate with HO further. This too was done in a Unique way.

- Each LT member was introduced and welcomed on stage through a slide show running at background showcasing their Photo, Designation in chapter, Company name, Company tag line, Product /service details, Contact details & Social media handle names.
- Each LT Member was given a small BBNG diary, rose as a token of appreciation and special badge being BBNG chapter member now. This became 1 of the highlights after the event.

### Erandwane LT Team:

**Mr. Vinayak Deshpande : Chapter Head**

**Mrs.Vyoma Deshpande : Chapter Guardian**

**Mrs. Poonam Kanade : Chapter Secretary**

**Mrs. Ashvini Deshpande : Chapter Treasurer**

Once the LT was installed, other core committee and chapter members were introduced in the same way by Erandwane Chapter Head Mr. Vinayak Deshpande.

### Going Further

was the time to present Chapters Vision and Mission for the entire year. This presentation given by Chapter Head Mr. Vinayak Deshpande provided an overview of the networking community chapter, its objectives, activities to be conducted and the benefits it aims to offer to its members.

The vision & mission seemed too impressive & gave tangible hopes to members and visitors present.

**Our Chapter got honoured by HO as our Chapter Head Vinayak Deshpande is posted as HO Training Head.**

**During pre launch meetings our Chapter has already crossed done deal amount of Rs.3 lacs.**

This fabulous Launch event ended with Pasaydan and Thus, the 7th Chapter of Pune Region \_Erandwane Chapter was Inaugurated on that day with great zeal, enthusiasm and superb team work.

# NEW CHAPTER LAUNCH



## 10 06 23 TILAK ROAD CHAPTER



*Illuminating paths to success,  
transforming dreams into realities,  
and fostering an environment  
where brilliance thrives.*

### Introducing BBNG TILAK ROAD CHAPTER.

The Unparalleled Business Networking Group. BBNG TILAK ROAD CHAPTER was declared on 27th March 2023 after the success of 5 other chapters in Pune.

**Mr. Onkar Oltikar & Mrs. Pranjali Inamdar- Deo** were designated as Chapter Head and Chapter Guardian respectively. Mr. Suyog Naravane (Then Joint Secretary, Now Associate Director) announced the Chapter and Lead Designatories.

- The First Subscribed Member is Kamlesh Joshi
- First coffee table commenced on April 5 with 6 members.
- First pre-launch meeting commenced on 15th April with 8 members.
- Chapter was launched within 3 months with a staggering 32 members inducted out of 36 members.
- Done deals of 45 Lakh plus in just 3 months.
- More than 200 referrals shared.
- More than 100 One-to-One done.
- 12 member strong committee.
- TILAK ROAD CHAPTER was launched in Amber Hall, Pune on 10th June, 2023 in a grand ceremony by the hands of Hon. Shripad Kulkarni, Founder-President of BBNG and several Top Designatories as well.

**In our meetings,** ideas flourish and collaborations thrive, fostering an environment of growth and success. Our members pride themselves on their unwavering dedication to excellence and their shared commitment to support and uplift one another. We prioritize quality over quantity, allowing for deep connections that lead to lasting business relationships. Our strength lies in our ability to curate an exquisite blend of professionals who possess complementary skills and resources.

Tilak Road Chapter provides exclusive access to high-profile networking events, granting invaluable opportunities for interaction and collaboration. Within our community, you will find guidance, mentorship, and the quintessential sounding board for your entrepreneurial pursuits. Our business networking group is renowned for its impeccable reputation, fueled by the exceptional achievements of our members. Having established a solid foundation of trust and credibility, we attract the best and brightest, ensuring continuous innovation within our community.

**Share Your Aspirations** and challenges with like-minded individuals who are invested in your success and understand your journey intimately. Join a community where fresh ideas are cultivated and conventional norms are challenged, propelling you towards greatness.



TILAK ROAD CHAPTER prides itself on its commitment to diversity, fostering an inclusive environment that welcomes individuals from all walks of life. We celebrate the uniqueness of each member, recognizing that our differences only serve to strengthen our collective wisdom. Unleash the full potential of your business by gaining access to a network that is unparalleled in its ability to catalyze growth. Navigate the intricate world of entrepreneurship with ease, armed with the support, guidance, and resources found within Tilak Road Chapter.

**Witness your business soar** to new heights as you tap into the vast reservoir of knowledge, talent, & connections that only our group can offer. From industry captains to rising stars, TILAK ROAD CHAPTER is the melting pot where success stories are born, shared, & celebrated. Join us and discover a business networking group that not only surpasses expectations but sets a new precedent for professional collaboration.



32 Paid Members during launching itself. These 32 are from the 36 who attended as visitors earlier.

A function filled with optimism, positive attitude & comradery.



A true example of building a chapter as per SOP.

# BBNG VISITOR'S DAY



**AUNDH CHAPTER**  
3rd June 2023.

It took the form of a ceremony. At 8 a.m., all the members were ready to welcome all their guests with great enthusiasm. All the cross-chapter members also came to cheer us up. As the clock approached, each guest came into the room with great enthusiasm and then the ceremony began.

Thank you to all the visitors, the leadership team and our members .

Aundh visitors co-ordinator Mr. Milind Khedkar sir who have taken much more efforts for getting in touch with every visitor and make this event successful.

**VISITOR DAY COUNT**

27

Non-Member Visitors

19

Chapter Members

16

Cross Chapter Members

Visitors day ceremony was held with the testimony of a total of **62 people**. It gave us a lot of confidence.

All the visitors were from different business categories. From handmade rangoli upto Scientist. From small business upto well settled business. We got everyone.

### Some of appreciable notes:

- **Aundh Chapter Crossed 11Cr. Business this week.**
- **Attractive brochure of Aundh chapter with roster sheet in it by CH Mr. Sachin Saygaonkar.**
- **One minute Elevator Speech handled by Anuja Kale (Jnt. Secretary Aundh) very well.**
- **Visitors participation and feedback**

**THINK BIG.  
TRUST YOURSELF  
AND MAKE IT HAPPEN!**

**DONE DEALS**

This Week  
**4,51,42,008**

Cummilitive  
**11,21,25,803**

Three cheers for Aundh Chapter  
**Hip Hip Hurray! Hip Hip Hurray! Hip Hip Hurray!**



**THANE CHAPTER**

Tuesday  
25th July 2023

**Thane chapter has completed 4 years in July 2023.** Chapter strength is 44 members. The visitor's day on & marked 14 visitors that day. 3 visitors have become member & 5 visitors will become member by next month.

Main attraction on that day was Guest speaker Mr.Samir Limaye, a renowned corporate Kirtankar on Dasbodh. He delivered a superb lecture on business concepts with illustrations from the divine Dasbodh. It was a lecture with deep thoughts which will surely upgrade members way of thinking, their vision to business & yes, self realisation too.

Thane chapter AV clip was projected for visitors to showcase Thane chapter meeting & activities.

In testimony Kalyan chapter head Mr.Sagar said he liked the venue, meeting, guest speaker talk & praised Chapter head Sayali & her team. Shreya Paralikar said she got a good opportunity of networking too. Ameya Atitkar & Manju Dev from Dombivali said they liked content of meeting, systematic way of meeting & tasty breakfast. Visitor Acharya said chapter members were helpful and positive and they carry it throughout the meeting & after the meeting too. He liked the way he was greeted, the warmth and simplicity.

**VISITOR DAY COUNT**

56

Total Present

14

Non-Member Visitors

24

Thane Members

10

Dombivali Members

7

Kalyan Members

**Visitor day was successful & surely will raise membership for Thane Chapter.**



**WARJE CHAPTER**

Wednesday  
26th April 2023

Our Visitors' Day Business Meet was held at Orchid Banquet Hall, Warje, Pune. It was a significant event that brought together a diverse group of professionals to discuss & explore opportunities for collaboration & growth. The event aimed to foster networking, share insights, and showcase the strengths of our organization.

### Key Highlights:

Engaging Presentations

Networking Opportunities

Engagement Activities

Feedback & Q&A Sessions

Self introduction, passing referrals, declaring the done deal amounts.

Demonstrating genuine interest in organisation's offerings & aspects.

The Visitors' Day Business Meet was a resounding success, achieving its objectives of knowledge sharing, networking, and showcasing our organization's strengths. The event garnered positive feedback from visitors, with many expressing interest in joining BBNG Warje chapter. **In all 39 visitors were present, out of which 6 visitors joined Warje chapter, and 5 visitors were referred cross chapter as the categories were being repeated.** The statistical report revealed a thumping declaration of **5 crore 14 lakhs as the done deal amount.**

I extend our gratitude to our visionary **President** Shri. Shripad Kulkarni, **Associate Director** Suyog Naravane, **Development co-ordinator's** Nandan Gumaste and Raghavendra Nilegaonkar, **Guardian** Pallavi Gadgil, **Secretary** Siddhi Kulkarni, **Treasurer** Avinash Kulkarni, office bearers, all participants, sponsors and visitors who contributed to the success of this event.

- **Dr. Awanti Dhadphale**  
Chapter Head, BBNG Warje Chapter



# BBNG VISITOR'S DAY

## SINHAGAD CHAPTER

27th JUNE 2023

- The entire Sinhagad team started listing probable visitors, identifying missing categories, and adhering to the rule of having at least one member one visitor. They finalized every thing from parking arrangements and hall setups to the visitors' desk. "What should the visitor like to Know & what should we tell visitor" around this Slides were made.
- Two things that could make a big impact on visitors were planned: 1. Success Stories - Few members were identified to share their business success stories from BBNG. These real stories highlighted the benefits of being in BBNG. 2. Why Sinhagad? - There always needs to be a differentiator, and this section in the presentation proved to be the one.
- Meeting agenda and its flow was documented along with LT responsibilities & member responsibilities. All activities & presentations in the meeti ng were timed. For example, each member would be given only 2 minutes for presenting their success stories. Who would carry the mike from one visitor to another was also documented.
- A Visitor orientation session was conducted after a flawless execution of the meeting. During this session, visitors were given more information about BBNG & Sinhagad chapter. Some of their queries were answered. Visitor feedback was collected which helped in follow up process.
- A separate team was assigned the responsibility of following up with the visitors.

### THE BIG ACHIEVEMENTS !!!



Few more from these 37 have expressed interest in being part of the Chapter soon. This conversion rate is truly remarkable & praiseworthy.

#### Benefits:

- Bonding within members
- Confidence in planning and executing events
- Becoming good networkers

एक परफेक्ट विजिटर डे कसा असावा तर तो सिंहगड रोड चाप्टरसारखाअसावा....

## SANGLI CHAPTER

18th APRIL 2023

The meeting was attended by BBNG Founder & President

**Mr. Shripad Kulkarni** and Joint Secretary

**Mr. Shashank Shende.** Chief Guest and Speaker

**Mr. Sanjay Dhamangaonkar** gave useful guidance on "Marketing Techniques and Mantras"

**Shri Shripad Kulkarni** gave valuable guidance to the Brahmin businessmen present on why it is necessary for the Brahmin community to come together and do business.

In this meeting, Joint Secretary **Mr. Shashank Shende** announced that the new Satara Chapter of BBNGA has started.

DC Shri Vishvesh Phadnis announced that Atpadi, Vita, Islampur & Miraj will start new chapters this year.



## PCMC CHAPTER

27th JUNE 2023

### A Celebration of Success and Innovation

#### STORY CAST

<b>Hero's</b> 41 Visitors	<b>Heroin's</b> All beautiful entrepreneur ladies
<b>Supporting actors</b> All OB & cross chapter members	<b>Additional Cast</b> PCMC Members
<b>Director</b> BBNG PUNE	<b>Financer</b> PCMC chapter
<b>Asso, Directors</b> All Chapters Pune region.	<b>Total Budget</b> 72 members and .....

MOVIE  
HIT

It was a day to learn about the businesses & entrepreneurs that make up this community and to appreciate the contributions that our community has made to the Indian economy.

Visitors Day was meet with business owners, learn about their companies, and hear about their success stories. They can also network with other entrepreneurs & learn from them.

In the process of inviting visitors, we made some invaluable connects, who will help us spread BBNG in the PCMC area.

#### Thankyou lead team & members for your unconditional support.

**Guardian** Mr. Nandan Gumaste **Treasurer** Narun Gumaste  
**Secretary** Mr. Jayram Kawathalkar.

**Members :** Mr. Diwan, Padmaja K, Manjusha Tulpule, Onkar Baji, Prasad Kulkarni, Mansi Deshmukh, Satish Kulkarni.

Pune LTs & O.B. thanks for your insights and feedback were invaluable, and we appreciate you taking the time to attend a visitor day and support us fabulously.

SHASHANK WAGH

(Chapter Head, PCMC Chapter)

## GANGAPUR ROAD CHAPTER

18th APRIL 2023

### "A Hub of Insights and Collaboration"

Visitor's Day hosted by Gangapur Road Chapter in Nashik proved to be an engaging and enlightening affair. Event witnessed a remarkable gathering of entrepreneurs and business enthusiasts with over **130+ attendees**.

**Principal Dr. Ram Kulkarni**, a prolific author with over 70+ books, regional chief of the Gokhale Education Society graced the occasion as a keynote speaker. He explained 3 P's of Businessman Planning, Preparation and Punctuality. His address focused on the theme of personal growth offering attendees a roadmap to enhance their lives professionally.

**Mr. Milind Jahgirdar**, an entrepreneurial trailblazer and the visionary behind Jahgirdar Bakers, shared his remarkable journey as a first-generation business owner. His brand's transformation over years served as an inspiration to all present.

The event also saw the presence of **Mr. Shripad Kulkarni**, the founder-president of BBNG, Distinguished Directors including **Mr. Arvind Korahlkar**, **Mrs. Madhura Kumbekar** & **Mr. Abhijit Chande**, also enriched the event with their presence, contributing significant value.

An aspect that truly set this Visitor's Day apart was the diverse mix of attendees representing various regions, including Chattrapati Sambhaji Nagar, Dombivali and Pune. The event facilitated an environment conducive to networking and idea sharing, showcasing the potential for collaboration irrespective of geographical boundaries.

**Huge credit for the success of the Event goes to Gangapur Road Chapter Team.**

**It  
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BE A  
QUARTER  
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